

## CHARTERS

Yacht charters include a professional yacht crew that is committed to delivering



five-star service from exquisite meals to exploring exclusive harbors. Our charters are equipped with a number of activities onboard from sport fishing to scuba diving, and jet skiing to windsurfing. Call now for assistance in planning the vacation of a lifetime!

## CREW PLACEMENT & HEALTH INSURANCE

Palm Beach Yachts International offers yacht crew placement on both motor yachts and sailing vessels worldwide. Our comprehensive crew placement service recommends MCA and USGC qualified yacht crew applicants to fill positions of captain, first mate, engineer, deckhand, chef, cook, steward, and stewardess.

We match appropriate crew by evaluating professional experience and personality through our online database. Our continuing interaction and communication with the crew and captain avoids turnover, and generates a successful and hard working team.

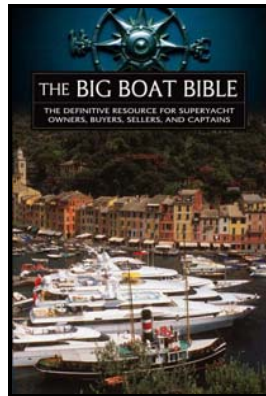
Palm Beach Yachts International also offers worldwide health coverage for professional marine captains and crew of all nationalities.

# **PALM BEACH YACHTS** *International*

## MEMBER AFFILIATION

- Florida Yacht Brokers Association
  - Marine Industries Association
  - International Superyacht Society
- Boys and Girls Club of Palm Beach

## THE BIG BOAT BIBLE



The definitive resource for Superyacht owners, buyers, sellers, and captains. Contact us for ordering information.

Office: 561-863-0082 • Fax: 561-863-4406  
info@pbyintl.com • www.pbyintl.com

# **PALM BEACH YACHTS** *International*



## **BROKERAGE**

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**NEW CONSTRUCTION & REFIT**

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**YACHT MANAGEMENT**

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**CHARTERS**

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**CREW PLACEMENT & INSURANCE**

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## BROKERAGE

Purchasing a yacht is not your ordinary, everyday activity, and Palm Beach Yachts International is not your ordinary brokerage company. We combine various services of the yachting industry to make your experience as seamless as possible. Our staff has experience in all facets of the yachting industry and we put that experience to work for you.



Whether you are looking for a megayacht, luxury motor yacht, sailing yacht or a sportfish, our brokers are ready to assist you. Depending on your requirements for size, cabin space, crew, travel range and budget, we will find the perfect fit for you. After your selection is made, our professionals will advise and negotiate to obtain the best possible price, as well as guide you through surveys and sea trials. After the closing, our diversified staff is available to assist with flag registry, maintenance costs, crew placement, and anything else pertaining to the ownership and operation of the vessel.

## NEW CONSTRUCTION & REFIT

Our in-house construction management division offers practical experience gained through years of experience with prior custom builds.



\*Before

Comprehensive knowledge of shipyards, vendors, and contractors are an invaluable asset throughout the construction process. We are knowledgeable of codes worldwide including MCA and ISM.



\*After

## YACHT MANAGEMENT

Our private yacht management division becomes a financial and logistical communications center. Under our guidance, the owner is relieved of the time consuming job of overseeing and protecting his yacht, offering the maximum pleasure of the investment.

Our services include vessel administration and accounting and consulting. A foundation is set for accurate budget assessment and implementation. Monthly cash flow and budget reports are submitted to the owner for analysis and revision, thus transforming the operation of the yacht into a professional business.



Through our domestic and global contacts, all the day-to-day variety of a yacht's specialized needs and unique requests will be addressed and taken care of assuring the owner and captain of our expertise and prompt follow through.